



American Association of Airport Executives Membership Application

Corporate Member Categories

Completing this information will help AAAE better tailor our services to meet your needs. Please check all categories in which your company provides products or services.

- | | | |
|---|--|--|
| <input type="checkbox"/> Airfield Marking & Striping | <input type="checkbox"/> Construction Management | <input type="checkbox"/> Parking |
| <input type="checkbox"/> Airlines | <input type="checkbox"/> Consulting & Contracting | <input type="checkbox"/> Pavement Management |
| <input type="checkbox"/> Airport Lighting Beacons | <input type="checkbox"/> Emergency Response | <input type="checkbox"/> Perimeter Security |
| <input type="checkbox"/> Apron Management | <input type="checkbox"/> Environmental & Green | <input type="checkbox"/> Retail Stores |
| <input type="checkbox"/> Architects, Engineers & Planners | <input type="checkbox"/> Fixed Base Operators | <input type="checkbox"/> Runway, Taxiway & Ramp |
| <input type="checkbox"/> ARFF Buildings & Equipment | <input type="checkbox"/> Food & Beverage | <input type="checkbox"/> Screening Equipment |
| <input type="checkbox"/> Baggage & Cargo | <input type="checkbox"/> Fuel Equipment | <input type="checkbox"/> Security |
| <input type="checkbox"/> Biometrics | <input type="checkbox"/> Geospatial | <input type="checkbox"/> Snow & Ice Control |
| <input type="checkbox"/> Bird, Pest & Wildlife Control | <input type="checkbox"/> Ground Equipment | <input type="checkbox"/> Surveillance Systems |
| <input type="checkbox"/> Building Components | <input type="checkbox"/> Jet Blast Deflectors | <input type="checkbox"/> Technology & Communications |
| <input type="checkbox"/> Business Services | <input type="checkbox"/> Lobby & Public Areas | <input type="checkbox"/> Transportation & Conveyance |
| <input type="checkbox"/> Car Rental | <input type="checkbox"/> Maintenance Operations | <input type="checkbox"/> Waste Management |
| <input type="checkbox"/> Cleaning Services | <input type="checkbox"/> Noise Abatement & Control | <input type="checkbox"/> Weather Services |

Company Information

Company Size (by airport-related business revenue):

- | | | |
|---|---|---|
| <input type="checkbox"/> Large
(More than \$75 million per year) | <input type="checkbox"/> Medium
(\$10,000,001 - \$74,999,999 per year) | <input type="checkbox"/> Small
(Less than \$15 million per year) |
|---|---|---|

Staff Size _____

Date Company Founded _____

Sales Regions

Check the regions your company provide your services:

Northwest Region

Alaska, Colorado, Idaho, Montana, Oregon, Utah, Washington, Wyoming

International: Canadian provinces of Alberta, British Columbia, Saskatchewan, Yukon and Northwest Territory, the countries of Asia and the Middle East

Great Lakes Region

Illinois, Indiana, Iowa, Kansas*, Kentucky*, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin

International: Canadian provinces of Ontario, Manitoba, and Nunavut

Northeast Region

Connecticut, Delaware, District of Columbia, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont, Virginia*

International: Canadian provinces of Prince Edward Island, Quebec, Newfoundland, New Brunswick, and Nova Scotia, the countries of Europe

Southwest Region

Arizona, California, Hawaii, Nevada

International: Baja California Norte, Baja California Sur, Sonora of the Republic of Mexico, the countries of Guam, Australia, New Zealand, and others located in the South Pacific

South Central Region

Arkansas*, Kansas*, New Mexico*, Oklahoma, Texas

International: The countries of Central America

Southeast Region

Alabama, Arkansas*, Florida, Georgia, Kentucky*, Louisiana*, Mississippi, North Carolina, South Carolina, Tennessee, Virginia*, West Virginia*

International: Puerto Rico, Virgin Islands, and Caribbean, the countries of South America

*The AAAE bylaws state that "a member of a Border State may designate the region which he or she will be deemed to represent." The term "Border State" is defined as any state that falls within a AAAE region that is different from the region it falls under as defined by the Federal Aviation Administration. These states are marked with an asterisk above.



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Maximize Your Investment

Looking for more involvement with airports and greater visibility for your company? Would building your airport professional network help expand your business? AAAE **Corporate Partnership** lets you show your support for airports and make the right connections to help your business soar. For a minimum \$25,000 investment you can create a customized package to meet your needs, usually at a 15-20% discount off regular pricing.

EVENTS

Maximize your attendance at AAAE events like the Annual Conference & Exposition with preferential speaking opportunities, AAAE-facilitated one-on-one meetings with prospects, sponsor/exhibit discounts, and learning opportunities for your staff.

NETWORKING

From scheduled one-on-one meetings, to enhanced listings on our vendor search, to full access to the AAAE member directory, to the AAAE Corporate Committee, our networking options will keep you busy year-round.

ADVERTISING

Corporate partnership packages can include a multitude of advertising options, including branded videos, Airport Magazine print and online advertising, AAAE.org and mobile app advertisements, and more.

For more information, contact:

Amy Trivette

Vice President, Corporate Engagement & Partnerships
amy.trivette@aaae.org | 703.575.2471

Lisa Williams

Director, Exhibits & Sponsorships
lisa.williams@aaae.org | 571.560.1765

Want More Information?

Please indicate if you would like to receive more information about any of the following:

- | | | |
|---|--|--|
| <input type="checkbox"/> Online Advertising | <input type="checkbox"/> Event Attendance | <input type="checkbox"/> Webinars & Branded Videos |
| <input type="checkbox"/> Print Advertising | <input type="checkbox"/> Event Sponsorship | <input type="checkbox"/> Speaking Opportunities |

Joining or Renewing is Easy!



Fill out your application online:
aaae.org/join



Email your completed application to:
member.services@aaae.org



Mail your completed application to:
The Barclay Building
601 Madison Street
Alexandria, VA 22314

Payment Information

For security reasons and in compliance with PCI (Payment Card Industry) standards, we no longer accept credit card numbers on forms. To pay your membership dues:

- **Email this form to member.services@aaae.org to request an invoice or a secure QuickPay credit card link (no login required)**
- **Call our accounting department at 703.797.2560 (Monday–Friday, 9:00 a.m. – 5:00 p.m. ET) to request a payment link via email.**

Memberships are non-transferrable and non-refundable. AAAE dues are not deductible as a charitable contribution for federal income tax purposes but may be partially deductible as a business expense. AAAE estimates that 5% of your dues are not deductible because of AAAE's lobbying activities. The AAAE Foundation is a Not-For-Profit IRS 501(C)(3) organization. Contributions to the Foundation are tax deductible to the extent permissible under current tax laws.